



AFP-RI Book List

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The 11 Questions Every Donor Asks and the Answers All Donors Crave

by Harvey McKinnon

Asking

by Jerold Panas

The Board Member's Easier Than You Think Guide to Nonprofit Finances

by Andy Robinson and Nancy Wasserman

The Fundraiser's Guide to Irresistible Communications

by Jeff Brooks

The Fundraising Habits of Supremely Successful Boards

by Jerold Panas

Fund Raising Realities Every Board Member Must Face

by David Lansdowne

How to Connect with Donors and Double the Money You Raise

by Thomas Wolf

How to Make Your Board Dramatically More Effective, Starting Today

by Gayle Gifford

How to Raise \$500 to \$5000 from Almost Anyone

by Andy Robinson

How to Write Fundraising Materials that Raise More Money

by Tom Ahern

Making Money with Donor Newsletters (NEW)

by Tom Ahern

Seeing through a Donor's Eyes

by Tom Ahern

Train Your Board (and Everyone Else) to Raise Money (NEW)

by Andrea Kihlstedt and Andy Robinson

The Ultimate Insider's Guide to Winning Foundation Grants

by Martin Teitel