



Lifespan

Delivering health with care.®

Annual Giving Officer
Rhode Island Hospital/Hasbro Children's Hospital
A Lifespan Partner
Providence, RI
www.lifespan.org

Lifespan – Rhode Island's first health system and a major teaching affiliate of The Warren Alpert Medical School of Brown University – is seeking a talented, up-and-coming development professional to serve as Annual Giving Officer. This is an ideal career advancement opportunity for an emerging fundraiser to help expand a rapidly growing annual giving program in a strong development office that supports the mission of a world-class healthcare provider.

The largest hospital in the state, the 719-bed **Rhode Island Hospital (RIH)** is a nationally and internationally recognized research and academic medical center. With the state's only Level 1 trauma center and accredited burn center, RIH provides a full range of treatment and diagnostic services with particular expertise in cardiology, diabetes, emergency medicine, trauma, neurosciences, oncology and radiation oncology, orthopedics, pediatrics, and surgery.

The pediatric division of RIH, **Hasbro Children's Hospital (HCH)**, is the premier pediatric facility for clinical care, research, and education for southeastern New England. The 87-bed hospital offers a broad range of pediatric services and has the only emergency department, Level 1 trauma center, critical care team, and ambulance service dedicated to pediatric patients.

Established in 1994, **Lifespan** is a comprehensive, integrated, academic health system whose partners also include the award-winning Miriam and Newport hospitals as well as Bradley Hospital, the nation's first psychiatric hospital for children, and Gateway Healthcare, the largest provider of community-based behavioral healthcare in Rhode Island.

Position Summary:

Reporting to the Manager of Annual Giving and Cause Related Marketing, the Annual Giving Officer will play an integral role on a four-person team, balancing front-line and programmatic responsibilities; these encompass management of a portfolio of donors up to the \$5,000 level and deepening the pipeline of donors through the strategic use of data tracking/giving trends, enhancement of RIH and Hasbro annual giving societies, effective stewardship, and coordination of annual giving-related cultivation and stewardship events.

Requirements:

A minimum of three years' experience in development including front-line fundraising, working with gift cultivation and solicitation strategies, and prospect management using data to support it (e.g. Raiser's Edge experience). A Bachelor's degree is required.

This is a retained executive search of Exceptional Executive Search, Inc.
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