



American Red Cross

The American Red Cross depends heavily on the support of our generous donor population. We participate in many donor-focused fundraising activities including identifying, cultivating, soliciting and stewarding of top corporate and foundation partners, as well as with individual donors across the country. The funds we receive provide unrestricted support to our Chapters, helping us fulfill our mission to provide relief to victims of disaster and help people prevent, prepare and respond to emergencies in our communities.

We are currently seeking a **Senior Corporate Philanthropy Officer** to work in our **Connecticut or Rhode Island Chapter office**.

****Please note the candidate can work remotely but will need to travel to CT and RI to meet with clients face to face****

The American Red Cross is seeking a motivated and experienced Philanthropy Officer to play an integral role in fund development throughout the Connecticut & Rhode Island region. Reporting to the regional Chief Development Officer, he/she will oversee a portfolio of corporate donors and prospects located in Connecticut & Rhode Island. The ideal candidate will be joining an organization that is entering the early stages of a Major Gift program and securing funding for national, regional and local fundraising campaigns and programs. This position also participates in disaster relief fundraising as appropriate.

Responsibilities:

- Implement programs and activities in partnership with chapter Board members and other leadership volunteers to identify, educate, cultivate, solicit, and steward individuals.
- Meet or exceed minimum annual fundraising targets (\$750,000 for the current fiscal year) including renewable gifts and new incremental revenue, adjusting as necessary in the event of major domestic disasters
- Design and disseminate customized solicitation strategies targeting organizational objectives and donor interests in partnership with cross-departmental teams; maintain up-to-date donor records in region/chapter database following donor contact

Education: Bachelor's degree required; advanced degree is highly desirable.

Experience: 7 years of major gifts leadership or sales experience. Significant expertise with the area's community highly desirable. Progressive experience in successful development programs and knowledge of "best practices" in development.

This position requires travel within the region. The amount will vary depending upon size and geography of region.

If this sounds like the kind of opportunity that you've been waiting for, please visit our website at:

https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Farmington-CT/Regional-Philanthropy-Officer-III_RC8416-1

The American Red Cross is a nonprofit organization that offers employees growth and development, team spirit, competitive salaries and a comprehensive benefits package.

We are proud to be an Equal Opportunity/Affirmative Action Employer M/F/D/V.