



**Vice President of Philanthropy/Rhode Island**

**Providence, RI**

**[www.hopehealthco.org](http://www.hopehealthco.org)**

HopeHealth, the largest non-profit hospice and palliative care provider in New England, seeks an experienced and visionary fundraising professional to lead a comprehensive philanthropy program for its Rhode Island operation. HopeHealth's Rhode Island area programs and services include Hope Hospice & Palliative Care Rhode Island (the nation's second oldest hospice and the major teaching affiliate for hospice and palliative care of the Warren Alpert Medical School of Brown University) and Visiting Nurse of HopeHealth, a non-profit home health agency and an integral affiliate of the HopeHealth system.

Reporting directly to HopeHealth's President and CEO and serving as a member of the senior leadership team, the Vice President of Philanthropy/Rhode Island will direct a multi-faceted fund development effort that includes major/planned giving, annual giving/digital philanthropy, events, and corporate and foundation relations, while coordinating community outreach initiatives that foster increased engagement.

The \$55-million operation includes state-of-the-art programs such as the Philip Hulitar Hospice Center, a robust palliative care program and Camp Braveheart, a bereavement camp for grieving children. Founded in 1908, the community-based Visiting Nurse of HopeHealth currently serves more than 3,500 area residents annually.

In addition to caring for Rhode Islanders and neighboring communities, the HopeHealth family of services in Massachusetts includes Hope Hospice, Hope Dementia & Alzheimer's Services, Hope Care for Kids, Hope Academy, and the affiliated Massachusetts Pain Initiative.

**Position Summary:**

Reporting to the President & CEO, the selected candidate will lead a team that focuses on charitable giving in Rhode Island. (Similarly, HopeHealth Massachusetts maintains a strong philanthropy program in Southeastern Massachusetts and Cape Cod.) Specific responsibilities encompass developing multi-year/annual philanthropy strategies, budget oversight, leading a major and planned giving effort with a select portfolio of donor prospects at the \$10,000+ level. The Vice President will also staff the Board Philanthropy Committee and provide support to Board related fundraising initiatives.

**Requirements:**

A minimum of 10 years' progressively responsible experience in philanthropy; minimum five years' management experience; knowledge of planned giving; solid track record in leading successful programs and soliciting major gifts; exceptional oral and written communications; and Bachelor's degree, Master's preferred.

**This is a retained executive search of Exceptional Executive Search, Inc.**

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